Welcome to UPF-BSM, the management school of Pompeu Fabra University.

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UPF ranks in the Times Higher Education ranking 2020 as the 1st Spanish university (143th worldwide and 60th in Europe) and 11th highest ranking (worldwide) among those under 50 years of age.

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<thead>
<tr>
<th>School address</th>
<th>BALMES BUILDING</th>
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<tbody>
<tr>
<td></td>
<td>Balmes, 132 - 134</td>
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<td></td>
<td>08008 Barcelona, Spain</td>
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<tr>
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<th>CIUTADELLA CAMPUS</th>
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<tbody>
<tr>
<td></td>
<td>Mercè Rodoreda Building Office</td>
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<td></td>
<td>24.125. Ramon Trias Fargas, 25-27</td>
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<td></td>
<td>08005 Barcelona, Spain</td>
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CONTACTS

<table>
<thead>
<tr>
<th>Academic Director</th>
<th>Albert Banal</th>
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<tbody>
<tr>
<td></td>
<td><a href="mailto:albert.banalestonol@upf.edu">albert.banalestonol@upf.edu</a></td>
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<table>
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<tr>
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<th>Roser Tresserras</th>
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<tbody>
<tr>
<td></td>
<td><a href="mailto:roser.tresserras@bsm.upf.edu">roser.tresserras@bsm.upf.edu</a></td>
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<tr>
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<th>Luis Rosso</th>
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<tr>
<td></td>
<td><a href="mailto:luis.rosso@bsm.upf.edu">luis.rosso@bsm.upf.edu</a></td>
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</table>
ACADEMIC INFORMATION

Academic calendar  
The MSc in Finance and Banking program is divided into 3 terms:
- 1st Term: September- December (NOT eligible for exchange)
- 2nd Term: January – March (ELIGIBLE for exchange)
- 3rd Term: April – June (ELIGIBLE for exchange)

Each term consists of 10 class weeks + exam period.

Course offer  
**MSc in Finance and Banking**
Exchange students can attend the elective courses offered during 2nd and/or 3rd term

- Corporate Valuation
  - Corporate Valuation
  - Project Finance
- Mergers, Acquisitions and Reorganizations
  - Corporate Reorganization
  - Mergers & Acquisitions
- Banking and Market Regulation
  - Banking Regulation
  - Financial Market Regulation
- Entrepreneurial Finance and Venture Capital
  - Entrepreneurial Finance and Venture Capital
- Emerging Topics and New Challenges in Banking and Finance
  - Crowdfunding
  - Cryptocurrencies
  - Robo-advisors, Machine Learning and Smart Beta
- Bank Accounting and Governance
  - Bank Accounting
  - Corporate Governance
- Practical Data Science
  - Practical Data Science

Note:
- Some of the courses may have limited enrolment.
- Students receive the timetable several weeks before the beginning of each term.
- Elective courses may change according to the student's demand and the availability of the faculty.
Usual work load  
60 ECTS per year – 16-20 ECTS per term, approx.  
Courses are worth 4 ECTS each (recommended 2-3 courses per term)

Language of teaching  
Courses are taught only in English.

Learning expectations  
Classes may be conducted in any one of these formats or a combination thereof: lectures, classroom discussions, case studies, individual and group projects, term papers, student projects and dissertations.  
Every course will have a clear calendar of sessions and this will be made available to the students on the first day of the term.  
Minimum attendance of 80% is required in every course.  
The UPF Barcelona School of Management program office will keep a record of attendance in all courses. The size of the class depends on the number of students opting for a particular course.

Grading system  
The Spanish grading System is based on a scale from 0 to 10, where 5 is the minimum passing mark.

<table>
<thead>
<tr>
<th>UPF BSM grading system</th>
<th>International equivalence</th>
</tr>
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<tbody>
<tr>
<td>Excellent</td>
<td>A</td>
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<tr>
<td>Good</td>
<td>B</td>
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<tr>
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<td>C, D and E</td>
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<td>Fail</td>
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Transcripts of incoming exchange students will be mailed to the student exchange coordinators in their respective home institutions. If students ask for the original document, transcripts can be handed to exchange students directly.

Exams  
Exchange students will take their exams in the same conditions as regular students. Exchange students are NOT authorized to organize their exams individually with their professors. All students are expected to take their exams during the official exam periods.
**Application process** After students are nominated by their home university, UPF BSM will contact them directly with further information about the on-line registration and the necessary documents. Nominated students for Spring semester can attend one or two terms.

**Deadline**

<table>
<thead>
<tr>
<th>Nomination - UPF BSM:</th>
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<tbody>
<tr>
<td>Fall semester - First term: <strong>non available</strong></td>
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<tr>
<td>Spring semester - Second &amp; Third term: <strong>by 15th October</strong></td>
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<thead>
<tr>
<th>Registration - UPF BSM:</th>
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<td>Fall semester - First term: <strong>non available</strong></td>
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**Need help?**

<table>
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<tr>
<th>Registration process: International Relations Area</th>
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<tbody>
<tr>
<td>Luis Rosso. <a href="mailto:international@bsm.upf.edu">international@bsm.upf.edu</a></td>
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<tr>
<th>Documents: Registrar’s Office.</th>
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<tr>
<td><a href="mailto:s.academica@bsm.upf.edu">s.academica@bsm.upf.edu</a></td>
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<tr>
<th>Passwords and access: IT</th>
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<td><a href="mailto:it@bsm.upf.edu">it@bsm.upf.edu</a></td>
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<td>Roser Tresserras. <a href="mailto:Roser.tresserras@bsm.upf.edu">Roser.tresserras@bsm.upf.edu</a></td>
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**Visa**

Students from the European Union (EU), do not need to apply for a visa. Student from outside the European Union (EU), the EEA (Iceland, Liechtenstein and Norway) or Switzerland will have to apply for a student visa. Please note that a tourist visa is not enough to stay in Spain for more than 90 days.


**Health cover**

All students at UPF BSM are required to have health care insurance.

- Students from the EU: Obtaining the [European Health Insurance Card](https://www.bsm.upf.edu/en/paperwork-visas)
- Students from outside the EU: Obtaining health coverage during your time in Spain.

Make sure that your medical insurance is written in Spanish (if not you will have to translate it by a sworn translator and legalize it with the stamp of your consulate) and that all the amounts are stated in Euros. It must include **medical assistance, hospitalization in case of accident and surgery**. ARAG offers medical insurance for the foreign students of UPF Barcelona School of Management (check any of the "incoming" insurances).

We recommend that you consult the [UPF BSM website for International Students](https://www.bsm.upf.edu/en/paperwork-visas).

**Housing**

There are a variety of possibilities for accommodation in Barcelona, depending on your interests and economic possibilities. Pompeu Fabra University also works with the Barcelona University Centre (BCU), an organization that offers services related to the extra-curricular life of international students who come to study in Barcelona. Resa Housing offers a complete accommodation service for international students through BCU.

Cost of living
The average cost of living for students in Barcelona is around €1,000 per month. More information: https://www.bsm.upf.edu/en/welcome-to-barcelona/cost-of-living

Academic expenses: Incoming exchange students pay tuition at their home institutions and do not have to make any payments to UPF Barcelona School of Management for these expenses.

Facilities: Exchange students at UPF Barcelona School of Management belong to a large university community with the following resources and services:

- **Libraries and study rooms:** Students can consult and borrow the physical and online documentary resources of all the libraries of the UPF Group, and access the computer and study rooms.

- **Sports and cultural activities:** Stage workshops, photography courses, yoga, pilates, sports leagues... Through the UPF's University Community Assistance Service (SACU) students are given the opportunity to participate in a wide selection of cultural and sporting events, as well as solidarity and volunteering activities.

Career services: Incoming exchange students can take part in workshops organized by BSM Career Services (subject to availability). Numerous professional events are organized on campus throughout the year (company presentations, etc) which students are welcome to attend.
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**BALMES BUILDING**
Balmes, 132 - 134
08008 Barcelona, Spain

**CIUTADELLA CAMPUS**
Merce Rodoreda Building Office
24.125. Ramon Trias Fargas, 25-27
08005 Barcelona, Spain

CONTACT PEOPLE

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<tr>
<th>Academic Directors</th>
<th>Gert Cornelissen</th>
<th><a href="mailto:gert.cornelissen@bsm.upf.edu">gert.cornelissen@bsm.upf.edu</a></th>
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<tbody>
<tr>
<td></td>
<td>Anna Torres</td>
<td><a href="mailto:anna.torres@bsm.upf.edu">anna.torres@bsm.upf.edu</a></td>
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Each term consists of 10 class weeks + exam period.

Course offer

MSc in Management
Exchange students can attend the elective courses offered during 2nd and/or 3rd term:

Marketing:
- Consumer Behavior
- Marketing Research
- Marketing Strategy
- Integrated Communications
- Digital Marketing
- E-Business Technology and Management
- Marketing Analytics

Business Analytics:
- Quantitative Methods in Management
- Benchmarking and Management Control
- Marketing Research
- Operations Management
- Practical Data Science for Operations Management
- Marketing Analytics

Entrepreneurship:
- Business Plan
- Business Strategy and Entrepreneurship
- Financing for Start-ups
- How to start your own company
- Technology Strategy
- Operations Management
- Technology & IT sectors

Operations and Supply Chain Management:
- Operations Management
- Quantitative Methods
- Computer Science for Business Leaders
- Practical data science for Operations Management
MSc in MANAGEMENT  
FACT SHEET 2020-2021

- Management of Technology based Organizations  
- E-Business Technology and Management

General Interest:
- Negotiations
- Decision making
- Ethics and Sustainability Leadership
- Choice in Context: Research Perspectives

Note:
- Some of the courses may have limited enrolment.
- Students usually receive the timetable several weeks before the beginning of each term.
- Elective courses may change according to the student's demand and the availability of the faculty.

Usual work load  
60 ECTS per year  
Elective courses are worth 4 ECTS each

Language of teaching  
Courses are taught only in English.

Learning expectations  
Classes may be conducted in any one of these formats or a combination thereof: lectures, classroom discussions, case studies, individual and group projects, term papers, student projects and dissertations. Every course will have a clear calendar of sessions and this will be made available to the students on the first day of the term. Minimum attendance of 80% is required in every course. The UPF Barcelona School of Management program office will keep a record of attendance in all courses. The size of the class depends on the number of students opting for a particular course.

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<td>7 - 8.99</td>
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MSc in MANAGEMENT
FACT SHEET 2020-2021

<table>
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<tr>
<th>Grade</th>
<th>Minimum Score</th>
<th>Grade</th>
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<tbody>
<tr>
<td>Pass</td>
<td>5 - 6.99</td>
<td>C, D and E</td>
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**Passwords and access**: IT it@bsm.upf.edu

**Courses**: Program Manager.
Roser Tresserras. Roser.tresserras@bsm.upf.edu
PRACTICAL INFORMATION

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